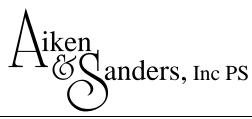
**Financial Statements** 

For the Years Ended December 31, 2017 and 2016

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Community Foundation of Snohomish County

We have audited the accompanying financial statements of Community Foundation of Snohomish County (a nonprofit organization), which comprise the statement of financial position as of December 31, 2017 and 2016, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Community Foundation of Snohomish County as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Aberdeen, WA July 20, 2018

aiken & Sanders

# **Statement of Financial Position**

December 31, 2017 & 2016		2017		2016
Assets				
Current Assets:				
Cash & cash equivalents	\$	2,635,381	\$	3,427,994
Interest receivable		773		
Total Current Assets		2,636,154		3,427,994
Property & Equipment:				
Land		151,200		151,200
Building & improvements		350,128		350,128
Office equipment & furniture		60,033		58,740
Accumulated depreciation		(160,159)		(139,587)
Total Property & Equipment		401,202		420,481
Other Assets:				
Loan receivable		300,000		300,000
Life insurance policy, cash surrender value		393,182		397,452
Contributions receivable, charitable remainder trusts		1,187,151		1,099,043
Investments		21,900,021		18,754,957
Total Other Assets		23,780,354		20,551,452
Total Assets	\$	26,817,710	\$	24,399,927
Liabilities and Net Assets				
Liabilities:				
Accounts payable	\$	_	\$	1,115
Security deposit payable	*	1,000	<b>T</b>	1,000
Accrued expenses		9,638		10,186
Deferred revenue		206,000		126,000
Assets held under agency agreements		2,373,034		2,065,365
Total Liabilities		2,589,672	-	2,203,666
Net Assets:				
Unrestricted		500,486		333,475
Unrestricted - Board designated capital reserve		56,185		50,506
Unrestricted - Board designated endowments		237,772		190,657
		794,443		574,638
Temporarily restricted		22,941,634		21,129,662
Permanently restricted		491,961		491,961
Total Net Assets	-	24,228,038	-	22,196,261
<b>Total Liabilities and Net Assets</b>	\$	26,817,710	\$	24,399,927

**A Washington Non-Profit Corporation** 

# Statement of Activities and Changes in Net Assets

Year Ended December 31, 2017												
		Unrestricted	<u>.</u>		Tempoi Restri				<u>.</u>	Permanently Restricted	· •	Total
				Agency Endowments	Quas Endowr			Total	-			
Support and Revenue:												
Public support:												
Contributions	\$	490,183	\$	234,752 \$	1,210	,393	\$	1,445,145	\$	-	\$	1,935,328
Fundraiser		1,560		_		-		-		-		1,560
Less: direct event expense		(6,043)		_		-		-		-		(6,043)
Investment earnings		27,378		182,550	2,192	,309		2,374,859		-		2,402,237
Rental income		27,698		_		-		-		-		27,698
Administrative fees		357,478		_		-		-		-		357,478
Net assets released from restrictions	•	2,008,032		(118,012)	(1,890	,020)		(2,008,032)				-
<b>Total Support and Revenue</b>		2,906,286		299,290	1,512	,682		1,811,972				4,718,258
Expenses:												
Program services		2,576,377		_		-		-		-		2,576,377
Management and general		70,645		_		-		-		-		70,645
Fundraising		39,459										39,459
<b>Total Expenses</b>		2,686,481										2,686,481
Change in Net Assets		219,805		299,290	1,512	,682		1,811,972		-		2,031,777
Net Assets, Beginning of Year		574,638		1,795,683	19,333	,979		21,129,662		491,961		22,196,261
Net Assets, End of Year	\$	794,443	\$	2,094,973	20,846	,661	\$	22,941,634	\$	491,961	\$	24,228,038

# **A Washington Non-Profit Corporation**

# Statement of Activities and Changes in Net Assets

Year Ended December 31, 2016											
	-	Unrestricted		Temporarily Restricted					Permanently Restricted		Total
				Agency Endowments		Quasi- Endowments		Total			
Support and Revenue:											
Public support:											
Contributions	\$	149,406	\$	75,028	\$	10,450,168	\$	10,525,196 \$	- 5	\$	10,674,602
Fundraiser		36,245		-		-		-	-		36,245
Less: direct event expense		(4,923)		-		-		-	-		(4,923)
Investment earnings		(6,015)		88,825		698,089		786,914	-		780,899
Rental income		24,811		-		-		-	-		24,811
Administrative fees		254,970		-		-		-	-		254,970
Net assets released from restrictions	-	1,005,006	<u>,</u>	(211,631)		(793,375)		(1,005,006)		_	-
<b>Total Support and Revenue</b>	-	1,459,500		(47,778)		10,354,882		10,307,104		_	11,766,604
Expenses:											
Program services		1,392,369		-		-		-	-		1,392,369
Management and general		56,942		-		-		-	-		56,942
Fundraising	-	32,843								_	32,843
<b>Total Expenses</b>	-	1,482,154								_	1,482,154
Change in Net Assets		(22,654)		(47,778)		10,354,882		10,307,104	-		10,284,450
Net Assets, Beginning of Year	-	597,292		1,843,461		8,979,097		10,822,558	491,961	_	11,911,811
Net Assets, End of Year	\$	574,638	\$	1,795,683	\$	19,333,979	\$	21,129,662 \$	491,961	\$_	22,196,261

# **A Washington Non-Profit Corporation**

# **Statement of Functional Expenses**

# Year Ended December 31, 2017

	Program Services			Management & General			ndraising	Total		
Salaries & wages	\$ 3	307,309		\$	33,729	\$	33,729	\$	374,767	
Payroll benefits & taxes		34,089			3,741		3,741		41,571	
Professional services		50,002			16,667		-		66,669	
Office supplies		18,118			1,989		1,989		22,096	
Training & development		32,495			1,710		-		34,205	
Building expenses		12,825			4,275		-		17,100	
Marketing		10,173			3,391		-		13,564	
Administrative fees	3	307,736			-		-		307,736	
Depreciation		15,429			5,143		_		20,572	
<b>CRUT Payouts</b>		33,948			_		_		33,948	
Grants & scholarships	1,7	754,253	_						1,754,253	
Total	\$ 2,5	576,377	=	\$	70,645	\$	39,459	\$	2,686,481	

# **A Washington Non-Profit Corporation**

# **Statement of Functional Expenses**

# Year Ended December 31, 2016

	Program Services	nagement General	Fui	ndraising	Total
Salaries & wages	\$ 256,081	\$ 28,106	\$	28,107	\$ 312,294
Payroll benefits & taxes	28,663	3,146		3,146	34,955
Professional services	31,109	10,369		-	41,478
Office expenses	14,480	1,589		1,590	17,659
Training & development	15,259	803		-	16,062
Building expenses	9,287	3,095		-	12,382
Marketing	10,215	3,405		-	13,620
Administrative fees	212,996	-		-	212,996
Depreciation	19,286	6,429		-	25,715
CRUT Payouts	26,825	-		-	26,825
Grants & scholarships	768,168				768,168
Total	\$ 1,392,369	\$ 56,942	\$	32,843	\$ 1,482,154

# **Statements of Cash Flows**

Year Ended December 31, 2017 & 2016		2017		2016
CASH FLOWS FROM OPERATING ACTIVITIES:				
Change in Net Assets	\$	2,031,777	\$	10,284,450
Adjustments to Reconcile Change in Net Assets				
to Net Cash Provided (Used) by Operating Activities:				
Depreciation		20,572		25,715
Increase (Decrease) in pledge receivable discount		(23,475)		44,520
Investment earnings		(2,402,237)		(780,899)
(Increase) Decrease in Operating Assets				
Pledge receivable		-		2,500
Loan receivable		(773)		(300,000)
Contribution receivable		(64,633)		132,764
Life insurance policy		4,270		(96,734)
Increase (Decrease) in Operating Liabilities				, , ,
Accounts payable		(1,115)		(1,651)
Accrued expenses		(548)		1,013
Security deposit payable		-		(509)
Deferred contributions		80,000		9,000
Agency endowment		307,669		(169,690)
<b>Net Cash Provided (Used) by Operating Activities</b>	_	(48,493)	_	9,150,479
CASH FLOWS FROM INVESTING ACTIVITIES:				
Net Activity: Investments		(742,827)		(6,369,564)
Purchase of property & equipment		(1,293)		-
Net Cash Provided (Used) by Investing Activities	_	(744,120)	_	(6,369,564)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Net Cash Provided (Used) by Financing Activities	_	-	_	-
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(792,613)		2,780,915
BEGINNING CASH AND CASH EQUIVALENTS	_	3,427,994	_	647,079
ENDING CASH AND CASH EQUIVALENTS	\$_	2,635,381	\$_	3,427,994
SUPPLEMENTAL DISCLOSURE OF CASH FLOWS:				
Cash Paid During the Fiscal Years for Interest	\$_		\$_	

#### **Notes to Financial Statements**

#### December 31, 2017 and 2016

## 1. ORGANIZATION AND PURPOSE:

The Community Foundation of Snohomish County (the Foundation) is organized as a nonprofit taxexempt corporation under the laws of the State of Washington. As a community foundation, it serves donors across the full spectrum of philanthropy including arts and culture, health and welfare, education, human services, environment, and community.

The mission of the Foundation is to work in partnership with donors to strengthen communities in greater Everett and Snohomish County by:

- Building permanent charitable funds,
- Connecting donors to charitable causes they care about,
- Making effective grants, and
- Providing leadership to address community issues.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

#### A. Basis of Presentation--

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. The Foundation's policy is to present donor funds that are restricted or endowed for specific purposes, but for the Foundation's "variance power," as temporarily or permanently restricted. While the Foundation retains authority to exercise "variance power" by which the Board may legally resolve to release donor restrictions, it has no current intention to do so. Accordingly, the net assets of the Foundation and changes therein are classified and reported as follows:

Unrestricted net assets: Net assets on which there are no donor-imposed restrictions for use, or on which donor-imposed restrictions were temporary and have expired.

Temporarily restricted net assets: Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and or the passage of time. At December 31, 2017 and 2016, the Foundation had temporarily restricted net assets in the amount of \$22,941,634 and \$21,129,662, respectively, available for use in subsequent periods.

Permanently restricted net assets: Net assets subject to donor-imposed restrictions to be maintained permanently by the Foundation are classified as permanently restricted. At December 31, 2017 and 2016, the Foundation had permanently restricted net assets in the amount of \$491,961.

The Foundation's grant distribution goal is to provide a consistent and stable flow of grants. The annual grant expenditure allowed will be four percent of the fund balances, unless otherwise stated in the fund agreement. The allocation is made in January based upon the average of the prior three yearend fund balances. A minimum of \$500 can be distributed in annual grants from funds that have achieved a minimum balance of \$25,000 and have achieved four quarters of earnings.

#### **Notes to Financial Statements**

#### December 31, 2017 and 2016

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.):

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their uses are restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Administrative fees are charged quarterly to individual funds at rates established in the donor fund agreements. These fees are reported as reclassifications between the applicable net asset classes at the time they are charged to donor funds.

## B. Cash and Cash Equivalents--

For the purpose of reporting cash flows, the Foundation considers all cash accounts which are not subject to withdrawal restrictions or penalties, and all highly liquid debt instruments purchased with an original maturity of three months or less, to be cash equivalents.

#### C. Property & Equipment--

Property and equipment is stated at cost if purchased or at fair market value if donated. Depreciation is calculated on the straight-line method over the estimated useful lives of the assets of three to seven years. Expenditures greater than \$1,000 are capitalized. Amounts less than \$1,000 are expensed when incurred.

#### D. Grants--

Grants are approved by the Board of Directors of the Foundation in accordance with respective bylaws and guidelines. Grants are recorded in the financial statements when approved.

#### **E.** Allocation of Functional Expenses--

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities and changes in net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### F. Use of Estimates--

The preparations of the financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

# G. Volunteer Services--

The efforts of volunteer workers are not reflected in the accompanying financial statement; however, many volunteers have donated significant amounts of their time to the Foundation. The in-kind value of labor donated is not recognized as revenue because its value is not readily determinable.

#### **Notes to Financial Statements**

December 31, 2017 and 2016

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT.):

## H. Income Taxes--

The Foundation is tax-exempt in accordance with Section 501(c)(3) of the Internal Revenue Code and is not classified as a private foundation. Accordingly, no provision for income tax has been recorded.

#### I. Fair Value Measurement--

Fair Value Measurements establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority. Level 2 inputs consist of observable inputs other than quoted market prices for identical assets. Level 3 inputs have the lowest priority and are used only when Level 1 and Level 2 inputs are not available. The Foundation uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Foundation measure fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value.

The fair value of investments was measured on a recurring basis using quoted prices in active markets for identical assets (Level 1) in 2017 and 2016. There were not any investments that were valued using Level 2 or Level 3 inputs in either years.

#### J. Advertising--

The Foundation's policy is to expense advertising costs as they are incurred.

## 3. INVESTMENTS AND INVESTMENT RETURN:

The Foundation records investments in marketable and debt securities at their fair value in the statement of financial position. Unrealized gains and losses are included in the change in net assets. At December 31, 2017, the Foundation's investments included \$424,013 in cash and money market funds, \$5,284,927 in fixed income funds, and \$16,191,081 in stocks and mutual funds. At December 31, 2016, the Foundation's investments included \$7,220,978 in cash and money market funds, \$3,248,381 in fixed income funds, and \$8,285,598 in stocks and mutual funds.

Investment earnings consist of the following components for the year ended December 31 2017:

	2017
Unrealized gains and losses	\$ 1,273,665
Interest and dividends	437,017
Realized gains and losses	780,599
Management fees charged	(89,044)
Investment earnings (losses)	\$ 2,402,237

#### **Notes to Financial Statements**

#### December 31, 2017 and 2016

# 3. INVESTMENTS AND INVESTMENT RETURN (CONT.):

Investment earnings (losses) consist of the following components for the year ended December 31 2016:

	2016
Unrealized gains and losses	\$ 575,904
Interest and dividends	232,661
Realized gains and losses	42,270
Management fees charged	(69,936)
Investment earnings (losses)	\$ 780,899

Earnings are allocated between funds in the investment pool which include endowment funds and permanently restricted funds based upon allowed uses.

#### 4. CONTRIBUTIONS RECEIVABLE --- SPLIT-INTEREST AGREEMENT:

In 2002, a donor established a trust with a local bank naming the Foundation as beneficiary in a charitable remainder trust. Under terms of the split-interest agreement, the Foundation is to receive approximately \$1,000,000 upon the donor's death. During 2016, the Foundation's share was adjusted down to approximately \$878,000. The receivable for the split-interest agreement is carried at fair value, which the Foundation has estimated based on the present value of its expected future cash flows. Based on the Donor's life expectancy and a 4% discount rate the fair value of the Foundation's interest in the trust was estimated to be \$835,290 and \$750,463, respectively, at December 31, 2017 and 2016. On an annual basis, the Foundation revalues the contribution receivable based on applicable mortality tables and current market conditions.

In 2010, the Foundation became the beneficiary of a third charitable remainder trust. Under the terms of this split-interest agreement, the Foundation is to receive the full balance of the trust upon the death of the Donor. The receivable for the split-interest agreement is carried at fair value based on quoted prices in the active market, which was \$351,861 and \$348,580, respectively, at December 31, 2017 and 2016.

#### 5. ASSETS HELD UNDER AGENCY AGREEMENTS:

The Foundation holds assets under agency fund agreements for the benefit of fifteen unrelated nonprofit organizations. These funds may be distributed to the respective beneficiaries upon their request, and as such, are included in current liabilities in the Foundation's Statements of Financial Position.

#### **6. RETIREMENT PLAN:**

The Foundation sponsors a SIMPLE retirement plan covering all employees and provides a three percent matching provision. During the years ended December 31, 2017 and 2016 \$11,537 and \$10,116, respectively, was contributed to the retirement plan for eligible employees.

#### 7. RELATED PARTY TRANSACTIONS:

During the years ended December 31, 2017 and 2016, the Foundation received donations from Board members, management, staff and their families of \$67,896 and \$14,728, respectively.

#### **Notes to Financial Statements**

#### December 31, 2017 and 2016

## 8. CONCENTRATION OF CREDIT RISK:

As of December 31, 2017 and 2016, the Foundation maintained cash accounts with Coastal Community Bank, Mountain Pacific Bank, Banner Bank, and Heritage Bank, all of which are insured by the Federal Deposit Insurance Corporation's Transaction Account Guaranty Program.

The pledge receivables are primarily from donors located in Snohomish County, Washington. Consequently, the Foundation's ability to collect the pledges is affected by the economy in Snohomish County.

#### 9. LIFE INSURANCE:

In 2002, the Foundation became beneficiary of a \$2,000,000 life insurance policy. The premiums are paid by the donor by making a contribution to the Foundation in the same amount as the premium. In the years ending December 31, 2017 and 2016, the Foundation received donations of \$52,851 and the Board elected to pay the annual life insurance premium.

### 10. ENDOWMENT:

The Foundation's endowment consists of 118 individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by generally accepted accounting principles (GAAP), net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Net Assets Composition by Type of Fund as of December 31, 2017:

			Temporarily		Permanently	Total			
	Unrestricted		Restricted		Restricted	2017			
		Agency	Quasi						
		Endowments	Endowments	Total					
Donor-restricted									
& Board-designated									
endowment funds	\$ 237,772 \$	2,094,973	\$ 20,846,661 \$	22,941,634	491,961 \$	23,671,367			
Net Assets Composition by Type of Fund as of December 31, 2016:									
			m '1		D 4	m . 1			
			Temporarily		Permanently	Total			

			Temporarily		Permanently	Total
	Unrestricted		Restricted		Restricted	2016
		Agency	Quasi			
		Endowments	Endowments	Total		
Donor-restricted						
& Board-designated						
endowment funds	\$ 190,657	1,795,683	19,333,979	\$ 21,129,662	\$ 491,961 \$	21,812,280

# **Notes to Financial Statements**

## December 31, 2017 and 2016

# 11. ENDOWMENT (CONT.):

Changes in Endowment Net Assets for the Year Ended December 31, 2017:

	Unrestricted		Temporarily Restricted		Permanently Restricted	Total
		Agency Endowments	Quasi- Endowments	Total		
Donor-restricted endowment net assets,						
beginning of year	\$ -	\$ 500,163	\$ 17,064,492	\$ 17,564,655	\$ 491,961	\$ 18,056,616
Contributions	-	61,652	1,192,893	1,254,545	-	1,254,545
Investment return Appropriation of endowment assets	-	-	1,960,811	1,960,811	-	1,960,811
for expenditure	_	-	(1,848,689)	(1,848,689)	_	(1,848,689)
Donor-restricted endowment net assets,						
end of year		561,815	18,369,507	18,931,322	491,961	19,423,283
Board-designated endowment net assets,						
beginning of year	190,657	898,068	2,269,488	3,167,556	-	3,358,213
Contributions	23,181	120,247	17,500	137,747	-	160,928
Investment return Appropriation of endowment assets	67,825	182,550	231,498	414,048	-	481,873
for expenditure	(43,891)	(65,159)	(41,332)	(106,491)	-	(150,382)
Board-designated endowment net assets,						
end of year	237,772	1,135,706	2,477,154	3,612,860		3,850,632
Other restricted funds, non-endowment		397,452		397,452		397,452
Total	\$ 237,772	\$ 2,094,973	\$ 20,846,661	\$ 22,941,634	\$ 491,961	\$ 23,671,367

# **Notes to Financial Statements**

## December 31, 2017 and 2016

# 11. ENDOWMENT (CONT.):

Changes in Endowment Net Assets for the Year Ended December 31, 2016:

	Unrestricted		Temporarily Restricted		Permanently Restricted	Total
		Agency	Quasi-			
		Endowments	Endowments	Total		
Donor-restricted endowment net assets,						
beginning of year	\$ -	\$ 666,747	\$ 6,737,241	\$ 7,403,988	\$ 491,961	\$ 7,895,949
Contributions	-	-	10,437,668	10,437,668	-	10,437,668
Investment return	-	-	567,628	567,628	-	567,628
Appropriation of endowment assets						
for expenditure		(166,584)	(678,045)	(844,629)		(844,629)
Donor-restricted endowment net assets,						
end of year		500,163	17,064,492	17,564,655	491,961	18,056,616
Board-designated endowment net assets,						
beginning of year	125,084	863,960	2,241,856	3,105,816	-	3,230,900
Contributions	70,000	75,028	12,500	87,528	-	157,528
Investment return Appropriation of endowment assets	9,032	88,825	130,461	219,286	-	228,318
for expenditure	(13,459)	(129,745)	(115,330)	(245,075)	-	(258,534)
Board-designated endowment net assets,						
end of year	190,657	898,068	2,269,487	3,167,555		3,358,212
Other restricted funds, non-endowment	_	397,452	_	397,452	_	397,452
non-endowment	<u>-</u> _	371,432		371,432	<del></del>	391,432
Total	\$ 190,657	\$ 1,795,683	\$ 19,333,979	\$ 21,129,662	\$ 491,961	\$ 21,812,280

#### **Notes to Financial Statements**

#### December 31, 2017 and 2016

# 11. ENDOWMENT (CONT.):

## A. Interpretation of Relevant Law--

The State of Washington enacted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) in 2009. The Board of directors and management of the Foundation have determined that requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment absent explicit donor stipulations to the contrary is appropriate. The Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) the original value of subsequent gifts to the permanent endowment. The Foundation maintains an ongoing relationship with its donors and, with donor permission, allows appropriation of endowment funds in accordance with the Foundation's grant policy. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

#### **B. Fund with Deficiency--**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature are reported in unrestricted net assets.

#### C. Return Objectives and Risk Parameters--

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that approximate the price and yield results of the S&P 500 and other relative indexes while assuming an overall moderate level of investment risk. The Foundation expects its endowment funds, over time, to provide an average rate of return of approximately five to seven percent annually. Actual returns in any given year may vary from this amount.

#### D. Strategies Employed for Achieving Objectives--

To satisfy its long-tem rate-of-return objective, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation to achieve its long-term return objectives within prudent risk constraints.

#### E. Satisfaction of Donor Restrictions--

Temporarily restricted net assets that were released from donor restrictions by incurring expense satisfying the restricted purposes or time restrictions specified by donors as of December 31, 2017 and 2016 was \$2,008,032 and \$1,005,006, respectively.

#### **Notes to Financial Statements**

#### December 31, 2017 and 2016

## 11. ENDOWMENT (CONT.):

#### F. Board Designated Net Assets--

The Foundation's Board has designated unrestricted net assets for various purposes to aid in the management of the Foundation's resources and to satisfy certain board objectives.

#### 12. CAPITAL RESERVE:

The capital reserve was established in anticipation of future capital replacements and improvements. Capital reserves are intended for large planned or emergency capital needs. A separate capital reserve fund was established in 2011 and is increased periodically with board approval in anticipation of future capital replacements and improvements. The board designated capital reserve balance as December 31, 2017 and 2016 was \$56,185 and \$50,506, respectively.

## **13. SUBSEQUENT EVENTS:**

Management has evaluated subsequent events through July 20, 2018, the date on which the financial statements were available for issue.

### 14. UNCERTAIN TAX POSITIONS:

The Foundation files income tax returns in the U.S. federal jurisdiction. The Foundation is no longer subject to U.S. federal income tax examinations by tax authorities for years before 2014. Currently, there is no examination or pending examination with the Internal Revenue Services (IRS).

As of December 31, 2017, there are no tax positions for which the deductibility is certain but for which there is uncertainty regard the timing of such deductibility.

#### 15. IMPACT INVESTING

During 2016, the Foundation loaned HopeWorks Social Enterprises (the Company) \$300,000. The Company purchased property and an adjacent lot to be used to house at least 3 of the social enterprises developed and owned by the Company. This loan will help to payback the loans that are owed to the bank, another organization, and do repairs on the property. Interest is paid annually at 2% for the first 3 years, 3% afterwards. The loan is due in 5 years. The loan is secured by the property.